#### Freight forwarding solutions from Romania





ROMANIA to JAMAICA? Of course, we deliver!

- Unique client-centric approach, providing personalised solutions.
- Versatile tracking platform and TMS. www.starcargo.app
- Ultra-fast response.
  - **3 Offices in Romania: Bucharest, Constanta and Timisoara**





## KPI 2023

9,5 mln. € Turnover

7112 Total Shipments

84.8% On Time Delivery

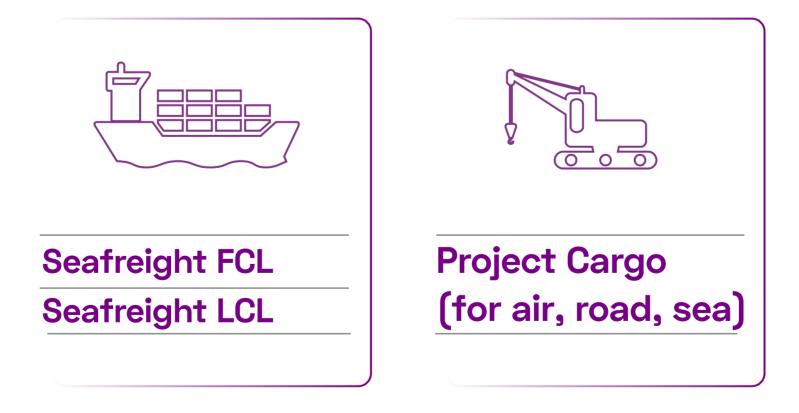
851 Clients Served

88 No. of Reached Countries 28 Employees



### Services







# Aiffreight

1529 Shipments

696724 <sub>Кg</sub> Import & Export operations (including Fiscal Clearance) in multiple airports: Otopeni, Budapest, Frankfurt, Amsterdam, Bruxelles and Milano

#### Benefit from allocations with the best airlines

We've developed a worldwide agents network which allows us benefit from allocations with the best airlines from all over the world



### Time Critical

Understanding the value and importance of "Line Stopping Cargo", or similar Special Services, in today's global supply chains, APA Cargo Services provides AIR and ROAD solutions, tailored to your specific cargo transport needs. Anywhere and anytime, all around the world!

### Hand Carry (or OBC)

Safest and fastest AIR solution to ship small packages and quantities, anywhere in the world, in maximum 36 hours!



Providing Charter Services Globally, we empower you to choose the best suited type of aircraft foy your Time Critical cargo. It doesn't matter that it's one package of 5 Kg or 50 pallets with 20 tones, the chosen charter aircraft will fly suiting your needs and meeting the tightest delivery time.

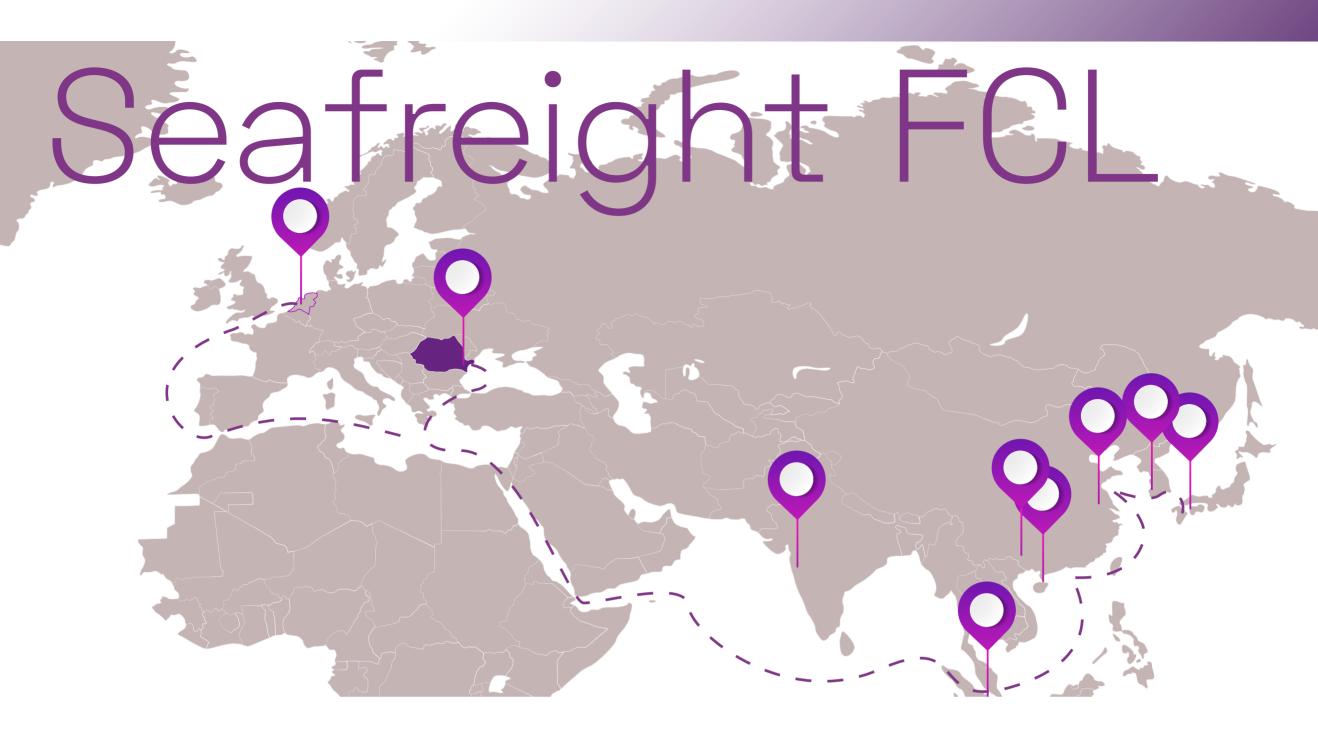
### ≫ Next Flight Out (NFO)

Premium Cargo services, combining Road and Air, allows you to ship your cargo in a perfect balance between cost and transit time. Working together with all major airlines and using their time sensitive services (LH ZXO, QR Platinum, British XPS, TK+, Emirates Priority)



Combining a large variety of vehicles (small vans, AVIA, controlled temperature or 20to trucks with 2 drivers) with a dedicated software which optimises the booking of the vehicle and the route to follow, we are able to offer "Just in Time" delivery all over Europe!





656 Containers

1279 TEU Import and Export services offered on a door-to-door or port-to-port basis and everything in between, using own local contracts with the shipping lines or our overseas partner's agreements.

Containers are being positioned at customer's/shipper's facility to fit their working hours and offer flexible schedules to and from locations worldwide to meet even the most demanding shipping requirements.

Handling of special equipment such as flat racks, open top containers or temperature-controlled ones are as well, in our area of services. All of the facilities can be offered with Fiscal Clearance possibility thought various European ports (Koper, Rotterdam, Hamburg).





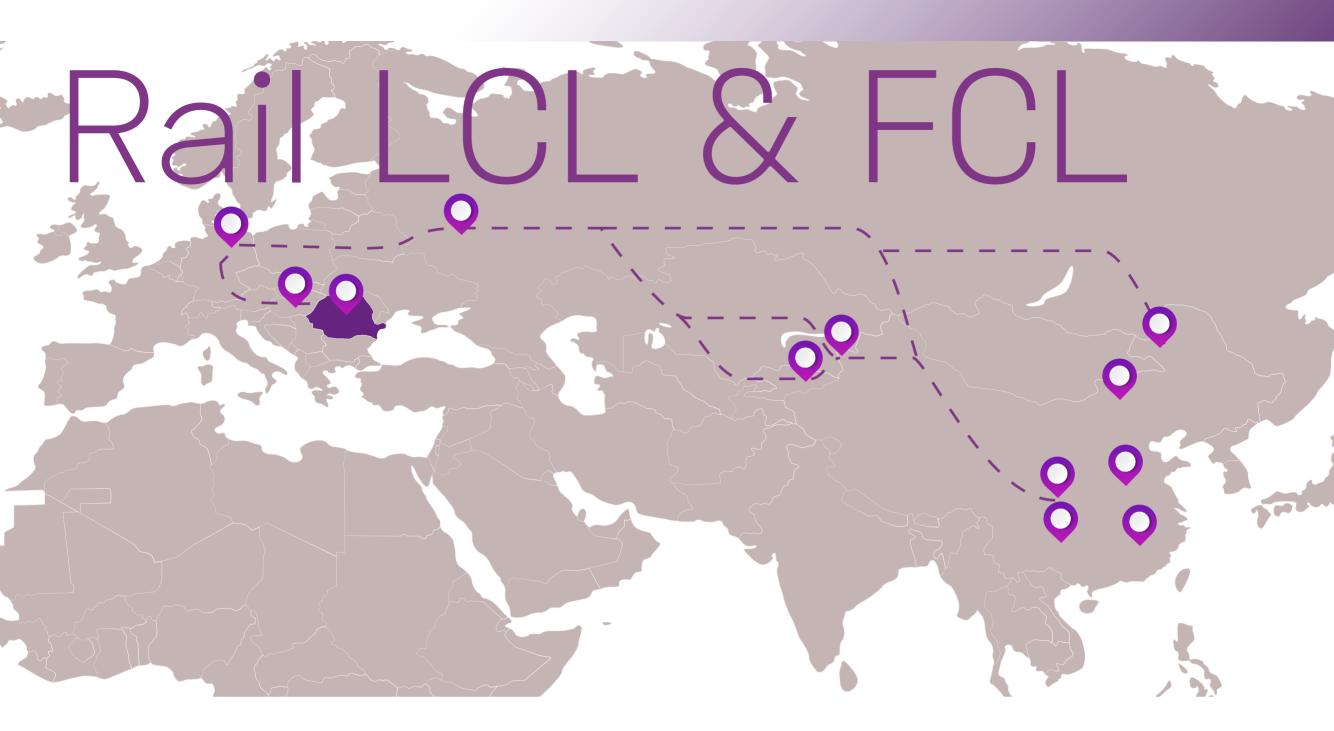
1437 Shipments

**11182** CBMS Our own, weekly and direct, LCL import include consols out of Shanghai, Ningbo, Hong Kong, Shenzhen and Qingdao into Constanta and further cargo delivery to any site in Romania or Rep. Moldova.

Service is in continuous development, with other lanes to be launched during 2024, in partnership with some of the best, independent, overseas and local partners in the LCL domain.

LCL export service out of Constanta and Rotterdam through local agreements with worldwide LCL consolidators.





161 Shipments

<u>3488</u> свмѕ



Using China-Europe Block Train rail route, our service for general cargo groupage includes weekly departures ex Chengdu, Xi'an and Wuhan stations, space guaranteed, up to Poland. DG goods are also accepted based on a proper documentation via Suzhou station, weekly departures as well, up to Poland.

Pick up service is assured from any location in China, same as unstuffing formalities in Poland, T1 issuing and delivery to any site in Romania, through an own LTL fully controlled service.

FCL Rail service up to Poland, as the shortest route and further container delivery, by truck, to any location in Romania.

On request, booking options up to Hamburg or Budapest can also be offered, with delivery service by truck with the same container upon final destination.

18 days transit time station-station, 28 days transit time station to door.



3020 Shipments FTL / LTL / Groupage – to/from any place in Romania from/to any place in Europe (including UK, TR, MT, CY, MKD, ALB, BIH, RS, UKR, MD)

For shipments to/from UK we can offer customs formalities, 24/7, with LRN and GMR issuing in the GVMS system!

Cross docking, warehousing, labelling, packaging, import-export customs operations, transfer documents can also be offered!

**3.5** tons fleet, covering import / export operations, in fast door to door mode, on 24/7 availability. Possibility of status at every 2 hours (GPS location, status with time left until delivery, km from loading, km to unloading)



### Road Domestic



National transport operations (Van, 7.5 T, 24 t - FTL / LTL / Groupage) 1 kg - 24 tons, time critical, delivery to any point in the country in maximum 24 Hours.

Warehousing, loading and unloading operations, labelling, packaging can also be offered!





### Tailor Made

APA Cargo Services is a provider of industrial system relocation and installation services. We specialize in the safe and efficient movement of heavy machinery and equipment for a wide range of industries, including manufacturing, energy, and infrastructure. Our team has the experience to handle projects of any size and complexity, from single machine moves to entire factory relocations.

We offer a full range of services, including project management, site planning, engineering, transportation, installation, and commissioning.

In addition, we have a 24/7 emergency response team, which is ready to support you in case of unexpected downtime, ensuring the least possible disruption to your operations.

We pride ourselves on our commitment to safety, quality, and customer service, and have a proven track record of successfully completing projects on time and within budget.



# The people behind the project



#### Alexandru Liciu

Network Development Manager Over 15 years experience in Airfreight Operations, Time Critical and Management



### Adrian Vârlănuță

Sea & Rail Operations Manager Over 15 years experience in Seafreight Operations, LCL services and Management.



#### Paul Boiangiu

**Commercial Director** Over 18 years experience in Sales Cargo & Courier services and Management



### Liviu Bîrleanu

IT & System Manager Over 18 years experience in entrepreneurship and continuously improving IT solutions.





### Test our ultra-fast response!

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